

# 2010 - 2024

## The Power of Diversification

### Asset Class Returns

Source: Morningstar Direct and www.hedgefundresearch.com. Diversification seeks to mitigate risk by combining a wide range of investments within a portfolio. Diversified portfolios contain various asset classes in an effort to limit the risk associated with investment concentration in one single asset. Using this methodology, however does not guarantee a profit or protection from loss in a declining market. Past performance does not guarantee future results. Investors cannot invest directly in an index. Actual performance for client accounts will differ.

\*Annualized 15 year returns to last quarter end. Annualized return: is calculated as a geometric average to show what an investment would earn over a period of time if the annual return was compounded.

Please see disclosure at the end of this presentation for a description of the 60/40 Blend and additional information.

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	15 Years Annualized	
+	28.07	9.37	18.22	39.09	32.00	4.48	20.41	37.28	2.06	36.61	42.14	45.91	16.09	44.51	33.55	16.62	60/40 Blend
	27.82	7.84	18.20	34.83	13.69	3.38	18.75	27.90	1.86	31.49	19.18	28.71	1.50	26.29	25.02	14.30	US Aggregate Bond
	18.88	3.11	17.19	32.39	13.45	1.38	11.96	24.21	1.53	25.86	18.69	27.20	0.15	19.08	14.29	12.09	3-Month T-Bill
	18.65	2.94	17.12	32.09	11.93	1.15	11.77	21.83	1.04	25.66	18.40	27.11	-2.81	18.60	11.18	11.22	US Credit Bond
	16.83	2.11	16.41	21.02	6.09	0.89	11.19	15.58	0.37	23.16	11.98	24.55	-5.46	15.81	10.99	9.64	US Gov't Bond
	15.64	1.59	16.00	14.28	5.97	0.71	6.72	15.16	0.01	23.10	8.09	21.08	-5.56	13.96	8.10	6.49	World Bond
	15.06	1.43	15.60	7.70	3.14	0.55	6.68	14.86	-2.72	19.10	7.51	13.17	-5.63	10.27	8.05	5.99	US REIT
	9.57	0.63	10.03	1.47	2.56	0.37	6.59	4.12	-4.22	18.90	6.15	10.38	-13.01	9.51	6.22	3.91	Emerging Markets
	8.95	0.08	5.90	1.22	1.92	0.03	2.75	3.76	-4.38	8.72	5.48	7.68	-13.82	5.94	5.45	3.58	US Growth
	6.54	-2.75	4.22	0.76	1.14	-1.47	2.73	3.54	-5.34	7.69	4.31	0.05	-15.53	5.53	5.38	2.68	US Value
	5.35	-3.55	4.21	0.05	0.96	-2.19	2.65	2.36	-7.95	6.70	2.34	-0.37	-17.82	5.26	5.26	2.32	US Small Cap
	5.07	-4.11	1.36	-0.07	0.03	-3.04	1.89	1.70	-10.99	5.91	1.07	-0.55	-18.11	4.87	4.72	1.49	Int'l Markets
	3.63	-12.21	1.03	-2.02	-2.19	-4.06	1.18	0.92	-11.25	4.20	0.58	-1.18	-19.74	4.55	4.69	1.44	S&P 500
	1.35	-13.32	0.07	-2.60	-4.32	-14.92	1.02	0.84	-14.09	3.28	-3.12	-1.54	-25.96	4.39	3.32	1.20	Commodities
	0.13	-18.42	-1.06	-9.52	-17.01	-24.66	0.27	0.72	-14.58	2.25	-11.20	-2.22	-32.17	-7.91	1.25	-0.68	Alternatives

# THE POWER OF DIVERSIFICATION: ASSET CLASS RETURNS DISCLOSURE

Past performance is no guarantee of future results. Investors cannot invest directly in an index. Indexes have no fees. Historical performance results for investment indexes generally do not reflect the deduction of transaction and/or custodial charges or the deduction of an investment management fee, the incurrence of which would have the effect of decreasing historical performance results. The index performance includes the reinvestment of dividends of the underlying securities. Actual performance for client accounts may differ materially from the index portfolios. As with any investment strategy, there is a potential for profit as well as the possibility of loss. All Index information provided by Morningstar Direct. Data is from sources believed to be reliable but cannot be guaranteed or warranted.

■ **60/40 Blend** - The 60/40 Blend consists of 60% MSCI ACWI IMI and 40% Bloomberg Barclays Global Aggregate Bond Index.

MSCI ACWI IMI NR (All Country World Investable Market Index) captures large and mid cap representation across 24 Developed Markets (DM) and 21 Emerging Markets (EM) countries. With 2,424 constituents, the index covers approximately 85% of the global investable equity opportunity set. Total return is calculated reinvesting gross dividends. This series approximates the maximum possible dividend reinvestment. The amount reinvested is the entire dividend distributed to individuals residing in the country of the company, but does not include tax credits.

Bloomberg Barclays Global Aggregate Bond USD Hedged Index is a flagship measure of global investment grade debt from twenty-four local currency markets. This multi-currency benchmark includes treasury, government-related, corporate and securitized fixed-rate bonds from both developed and emerging issuers. This index is currency hedged to the US dollar.

■ **US Aggregate Bond - Barclays US Agg Bond TR USD**: The U.S. Aggregate Bond Index is a broad-based benchmark that measures the investment grade, U.S. dollar-denominated, fixed rate taxable bond market, including Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM pass-throughs), ABS, and CMBS. The U.S. Aggregate rolls up into other Barclays Capital flagship indices such as the multi-currency Global Aggregate Index and the U.S. Universal Index, which includes high yield and emerging markets debt. The U.S. Aggregate Index was created in 1986, with index history backfilled to January 1, 1976. Index provided by Morningstar Direct.

■ **3-Month T-Bill - FTSE Treasury Bill 3 Mon USD Index** provided by Morningstar Direct.

■ **US Credit Bond - FTSE USBIG Credit 1-5 Yr Index** provided by Morningstar Direct.

■ **US Gov't Bond - FTSE USBIG Treasury/Govt Spnsd 1-5 Yr Index** provided by Morningstar Direct.

■ **World Bond - FTSE WGBI 1-3 Yr Hdg USD Index** provided by Morningstar Direct.

■ **US REIT - DJ US Select REIT TR USD**: Measures U.S. publicly traded Real Estate Investment Trusts. Index provided by Morningstar Direct.

■ **Emerging Markets - MSCI EM NR USD**: Gross dividends reinvested (in US dollars). A free float-adjusted market cap index that is designed to measure equity market performance in the global emerging markets. Index provided by Morningstar Direct.

■ **US Growth - MSCI US IMI Growth GR USD**: The MSCI Investable Market Growth Index captures large, mid and small cap securities exhibiting overall growth style characteristics in the US. The growth investment style characteristics for index construction are defined using five variables: long-term forward EPS growth rate, short-term forward EPS growth rate, current internal growth rate and long-term historical EPS growth trend and long-term historical sales per share growth trend.

■ **US Value - MSCI US Investable Market Value GR USD**: The MSCI US Investable Market Value Index represents the value companies of the MSCI US Investable Market 2500 Index. (The MSCI US Investable Market 2500 Index represents the investable universe of companies in the US equity market. This index targets for inclusion 2,500 companies and represents, as of February 28, 2003, approximately 98% of the capitalization of the US equity market. The MSCI US Investable Market 2500 Index is the aggregation of the MSCI US Large Cap 300, Mid Cap 450 and Small Cap 1750 Indices.) The MSCI US Investable Market Value Index is a subset of the MSCI US Investable Market 2500 Index. Index provided by Morningstar Direct.

■ **US Small Cap - MSCI US Small Cap 1750 GR USD**: The MSCI US Small Cap 1750 Index represents the universe of small capitalization companies in the US equity market. This index targets for inclusion 1,750 companies and represents, as of October 29, 2004, approximately 12% of the capitalization of the US equity market. Index provided by Morningstar Direct.

■ **Int'l Markets - MSCI World ex US USD**: The MSCI World ex USA Index captures large and mid cap representation across 22 of 23 Developed Markets (DM) countries\*--excluding the United States. With 1,022 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.

■ **S&P 500 - S&P 500 TR USD**: Index of 500 large-cap companies traded on major US exchanges, provided by Morningstar Direct.

■ **Commodities - Bloomberg Commodity TR USD**: The Bloomberg Commodity Total Return Index is composed of futures contracts and reflects the returns on a fully collateralized investment in the BCOM. This combines the returns of the BCOM with the returns on cash collateral invested in 13 week (3 Month) U.S. Treasury Bills.

■ **Alternatives - HFRI FOF: Conservative Index**: FOFs (Fund of Funds) classified as 'Conservative' exhibit one or more of the following characteristics: seeks consistent returns by primarily investing in funds that generally engage in more 'conservative' strategies such as Equity Market Neutral, Fixed Income Arbitrage, and Convertible Arbitrage; exhibits a lower historical annual standard deviation than the HFRI Fund of Funds Composite Index. A fund in the HFRI FOF Conservative Index shows generally consistent performance regardless of market conditions.

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