

# Symmetry Tax Alpha Program

#### Seeking to Help Maximize After-Tax Results via Overlay & Transition Strategies

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# **Potential Tax Solution - Direct Indexing**

Seeking to Help Mitigate Taxes while Providing Customization

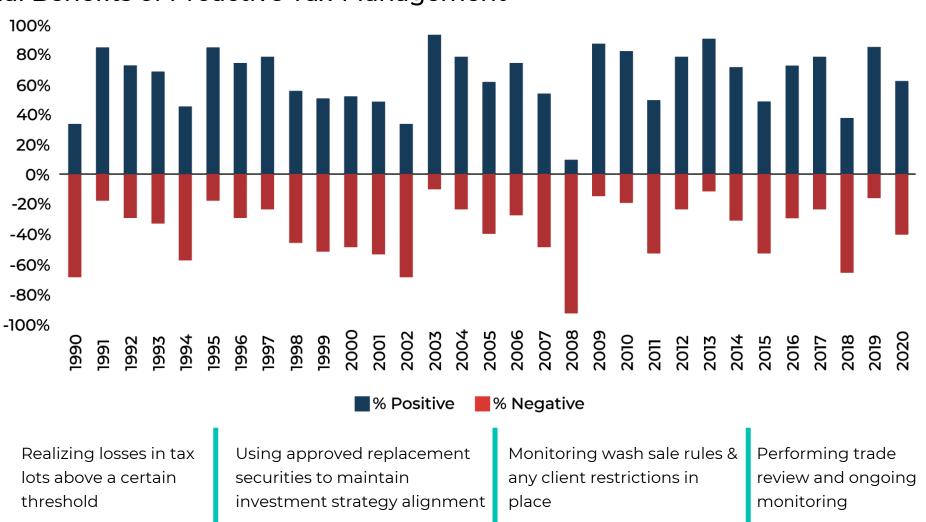


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# **Direct Indexing Unlocks...**



#### Potential Benefits of Proactive Tax-Management

For Advisor Use Only. Not for Public Distribution. Source: <u>https://osam.com/Commentary/tax-management-and-canvas</u>. The Russell 3000 Index is a market-capitalization-weighted equity index that tracks the performance of the 3,000 largest U.S.-traded stocks, which represent about 97% of all U.S. equity securities.

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# But Al Good Things Must Come to an

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#### Typically Within 4 – 5 Years...



# Your Portfolio is Frozen

# Almost **impossible** to get any more tax savings...

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# Symmetry's **Tax Alpha Program**

Helping Maximize After-Tax Results for 15 – 20 years +



Highly-appreciated taxable account

Concentrated portfolio (i.e. company stock)



Minimizing tax cost of transitioning one portfolio to another



Ongoing need to minimize capital gains

#### **The Strategy**



**30%** Long

Your Portfolio (Stocks/Bonds/ ETFs)



- We use borrowing power of your stocks, bonds, ETFs to build extension that is **30% of account value long & 30% of account value short** 
  - Same process as using margin to borrow cash from your account, using stocks or other assets as collateral
- 30% long & 30% short comprise **100s of individual stocks** that are **different from any stocks you currently hold**
- As market fluctuates over time & these 100s of stocks rise/fall, our **systematic process aims to harvest tax benefits** for you
- Because some long stocks decline when markets fall & some short stocks decline when markets rise, long/short approach may allow for more consistent tax benefits than typical tax loss harvesting

# The Mechanics of Margin



A Hypothetical Illustration

Account Value	\$	1,000,000
Margin provides 30% additional long	\$	300,000
<u>Short selling provides 30% short</u>	<u>\$</u>	300,000
Gross exposure	\$	1,600,000
Reg-T Initial Margin (Equity to Gross Exposure)	\$	50% 800,000
Equity value in account	\$	1,000,000
Headroom with Initial Margin		

# The Mechanics of Margin



Hypothetical example of large market drawdown and impact on margin

Account Value if 50% drawdown	\$	500,000
Margin provides 30% additional long	\$	300,000
<u>Short selling provides 30% short</u>	<u>\$</u>	300,000
Gross exposure	\$	1,100,000
Reg-T Maintenance Margin (Equity to Gross)		30%
	\$	330,000
Equity value in account	\$	500,000
Headroom with Maintenance Margin	\$	170,000

# Even in a major bear market, margin call unlikely

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## The Tax Alpha Team



Providing You & Your Financial Advisor With a Comprehensive Solution

Symmetry			
Program oversight & management Education & consultation on	Custodian (Interactiv Safeguards client assets	e Brokers /Fidelity) Quantinno	
options Coordination of all parties Integration w/other accounts Reporting	Efficient accounts & transaction processing Record keeping Favorable margin rates	Manages/trades the portfolio Implements tax transition strategies	

# **4 Tax Alpha Program Options**

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#### **Core** Core Equity + Tax Benefits

Portfolio of individual stocks managed to minimize risk w/ strong, consistent tax benefits.



Use current portfolio to generate ongoing tax benefits.



Transition current portfolio to new portfolio in tax-efficient manner.

#### **Exchange** Concentrated Stock Diversification

Tax-efficiently diversify single holding into more diversified stock portfolio.

# **\$1** Million Minimum

#### **Core Program**



Equity exposure with consistent tax benefits

• **Portfolio of individual stocks** with exposure carefully managed to minimize risk vs. benchmark of your choice (such as S&P 500)



- Or we can seamlessly take over existing strategy to help recharge tax benefit generation
- By using shorting to reduce any outsized exposures to specific market sectors (i.e. technology) or individual stocks that may make up an outsized part of the portfolio, we seek to maintain— or even lower—portfolio risk, while **aiming to deliver more consistent long-term returns**
- The aim is to provide **strong & consistent tax benefits over time** potentially greater than other tax loss harvesting approaches

#### **Overlay Program**



Generate Tax Benefits from Existing Portfolio Holdings

• Allows you to **keep existing assets in place**, and uses them as collateral to build long/short extension that will seek to generate **consistent tax benefits over time** 



 As tax benefits accrue, you may have flexibility to sell some of your existing portfolio & rebalance into another investment option, as tax benefits may offset any long-term gains realized from this sale

## Legacy Program



#### Transitioning Portfolios to The Holdings of Your Choice in a Tax-efficient Manner



- Traditionally, investors had few options for highly-appreciated securities in their taxable accounts, as selling would result in capital gains. This often resulted in a mix of securities that may not match your preferred asset allocation mix
- Legacy may give you more flexibility to rebalance your account to your preferred holdings or target asset allocation
  - This could include rebalancing into fixed income or diversifying out of a mix of ETFs and mutual funds into a portfolio of individual stocks
- We consider Legacy a partnership. **You tell us where you want to go**, and we'll work with you and your Advisor to execute that plan in a tax-efficient manner

## **Exchange Program**



Tax-efficiently Diversify Single/Few Holdings into More Diversified Stock Portfolio



- If you've built substantial wealth via a single stock, you may have large built-in gains, making it very expensive to sell the position
- If tax consequences were not a concern, you could rebalance out of the single stock to more diversified portfolio & pivot from wealth accumulation to wealth preservation
- In reality, tax cost of diversification might be high...

# Annual Tax Savings

# Typically 2% - 4%

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## Sample Tax Benefit Analysis



 Provides consistent tax mgmt. benefits

 Compares favorably to long-only strategies which "run out" of losses in a few years

Disclosure:

(1) All underlying criteria and assumptions made in calculating the hypothetical performance;

(2) All material risks and limitations of the hypothetical performance: and

(3) The hypothetical performance does not represent actual performance, was not achieved by any investor, and actual results may vary substantially.

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#### Tax Benefit Analysis

			Short-term		Tax benefit as %
	Account market	Long-term capital	capital gains		of beginning
Date	value	gains (losses)		\$ Tax benefit	account value
Mar-21	3,429,412	0	0		
Apr-21	3,605,490	0	-26,928	10,987	0.32%
May-21	3,621,186	0	-27,756	11,324	0.31%
Jun-21	3,713,321	0	-27,225	11,108	0.31%
Jul-21	3,776,984	0	-27,369	11,166	0.30%
Aug-21	3,885,142	0	-18,038	7,360	0.19%
Sep-21	3,710,870	0	-27,745	11,320	0.29%
Oct-21	3,960,482	0	-20,377	8,314	0.22%
Nov-21	3,901,770	0	-29,116	11,879	0.30%
Dec-21	4,050,721	0	-19,288	7,870	0.20%
Jan-22	3,806,423	0	-17,964	7,329	0.18%
Feb-22	3,709,256	0	-7,512	3,065	0.08%
Mar-22	3,829,623	0	-16,310	6,654	0.18%
Apr-22	3,484,335	1,324	-26,992	10,698	0.28%
May-22	3,475,003	-1,688	-15,424	6,695	0.19%
Jun-22	3,184,490	-1,320	-19,431	8,242	0.24%
Jul-22	3,483,610	-2,829	-20,886	9,195	0.29%
Aug-22	3,353,482	646	-23,789	9,552	0.27%
Sep-22	3,042,492	-273	-23,013	9,454	0.28%
Full Period					
Total tax losses		-4,139	-395,164		
Marginal tax rate		23.8%	40.8%		Annual Benefit
Total \$ tax benefit		985	161,227	162,212	2.97%
Annualized					
Annualized tax losses		-2,759	-263,442		
Annualized \$ tax benefit	t	657	107,485	108,141	
Monthly					
Monthly tax losses		-230	-21,954		
Monthly \$ tax benefit		55	8,957	9,012	

Sample



\* 1 Tax benefit is computed by applying the following Federal rates to applicable income categories each month: long-term capital gains = 23.8%, short-term capital gains = 40.8%. For example, a short-term capital loss of \$100,000 would equate to a tax benefit of 0.408 \* 100,000 = \$40,800 which could be deducted against capital gains from other sources.

 Advisor & Investor provide portfolio details, including cost basis & preferred Tax Alpha Program option(s)

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- Symmetry will prepare Strategy Proposal, including various scenarios, pricing & potential tax savings
- Signed client agreement
- Open account at custodian
- Sub Advisor implementation

Next Steps





# Thank You



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"Scrappy," the Symmetry bull is a symbol of our firm's belief in the long-term power of markets.



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S&P 500 Index: is a stock market index tracking the stock performance of 500 of the largest companies listed on stock exchanges in the United States.

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