

Taxes Matter

Symmetry's Tax-Efficient Solutions

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Agenda

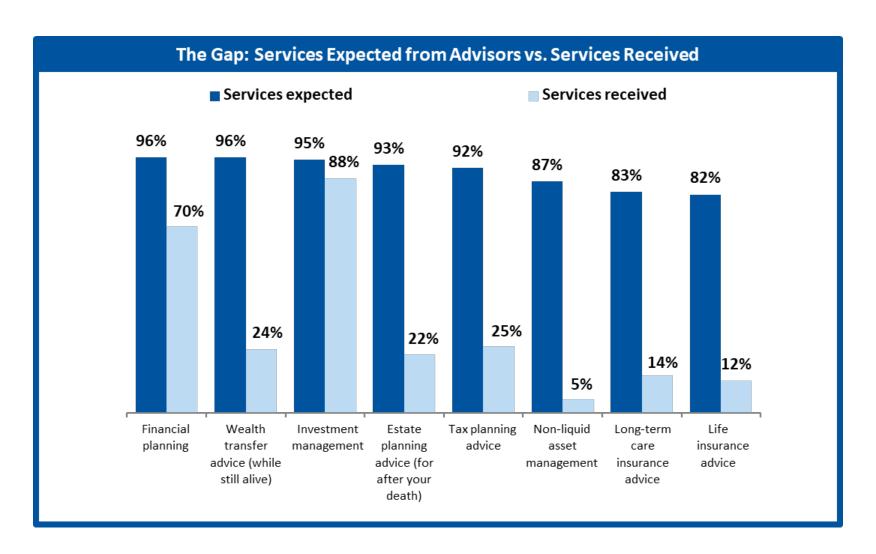


- Background
- Symmetry's Investment Philosophy
- Symmetry Investment Vehicles
- Tax Efficient Trading
- High Net Worth Solutions
- Symmetry's Tax Alpha Program
- Available Resources



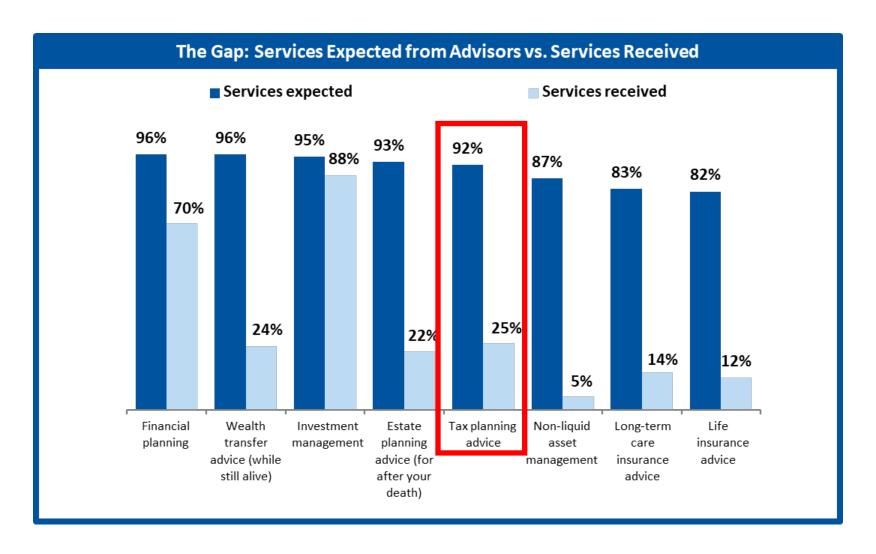
Taxes: An Unescapable Reality





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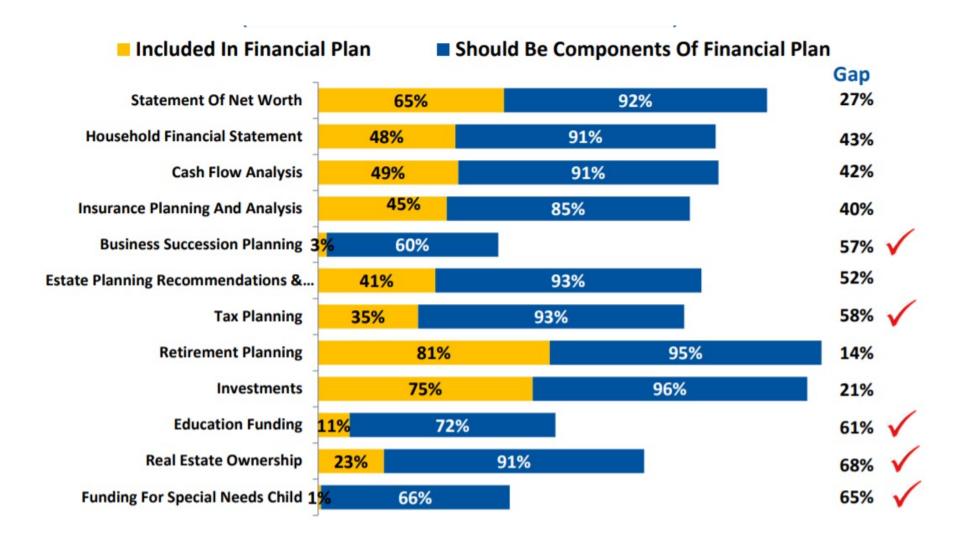




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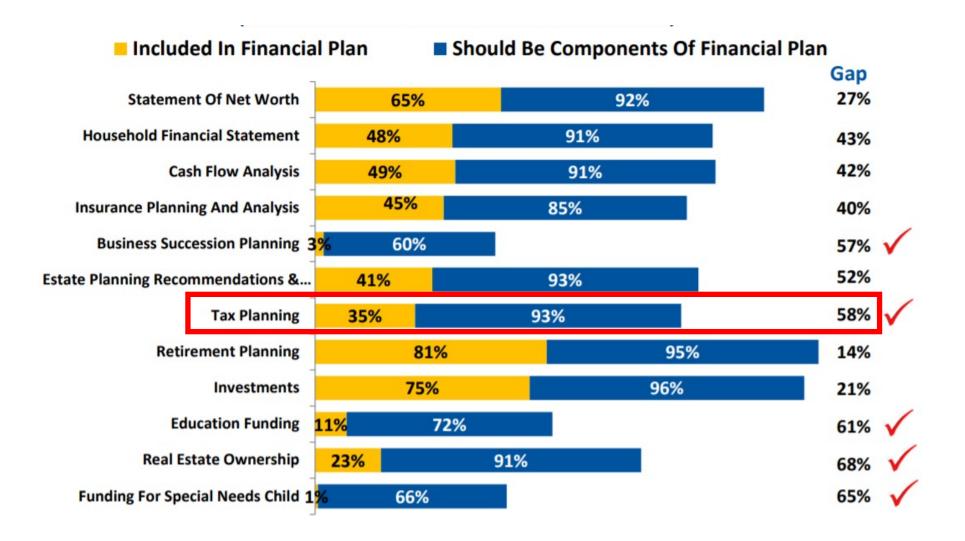
Investor Expectations





Investor Expectations







Our Investment Philosophy

Our Investment Philosophy



- Markets are Efficient
- Diversification is Essential
- Risk and Return are Related
- Strategic Exposure to the Factors of Return

Characteristics of Symmetry Portfolios





Cost Conscious

Process Driven

Tax Sensitive

Transparent

Flexible

Our Investment Philosophy



- Actively Managed Mutual Funds have expense ratios between 0.50% and 1.50%.
- Symmetry PC ETF 100% Equity Model has an aggregate expense ratio of 0.12%

- For Actively Managed Funds its not uncommon to see a turnover of 50% or more of a fund's assets or more each year.
- PrecisionFactor US Bias has an approximate annual turnover of 5%.



Investment Vehicles

Season's Investment Platform

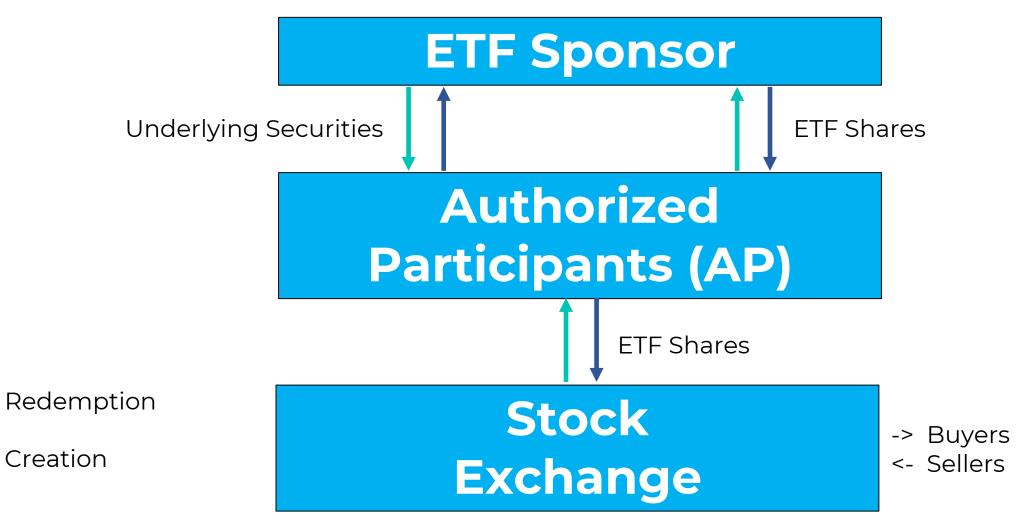


- Built using low-cost ETF's
- Globally Diversified
- Little to no cap gain distributions paid at year end

PrecisionFactor ETF



Creation and Redemption Process



ETF Ongoing Creation Process (Example)



- Vanguard Total Stock Market ETF (VTI)
- Market demand for shares of VTI

tracks MSCI US broad mkt index

In-kind

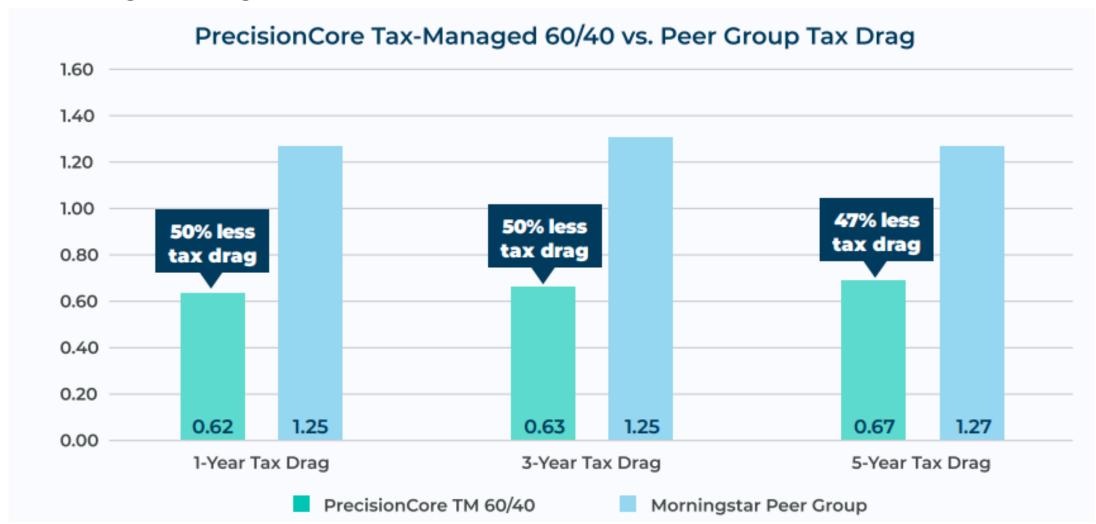
1,200+ stocks -

- AP gets list from Vanguard of stocks that comprise VTI
- AP goes to secondary market buys list of stocks in VTI
- AP gives basket of stocks to Vanguard
- Vanguard returns VTI ETF shares to AP \(\tag{transfer} \)
- AP makes VTI shares available on secondary markets to investors

Tax Cost Ratio

SYMMETRY"

Calculating Tax Drag – Portfolio Level



Past performance does not guarantee future results. See disclosure at the end of this material for the Peer Group description. For Advisor Use Only. Not for Public Distribution.



Tax Efficient Trading

Tax Efficient Trading



- Annual Rebalance
- Invest / Divest Target Model via cash flow
- Tax Loss Harvesting
- Asset Location for HNW individuals



Select Direct Indexing

Technology Unlocks Customization



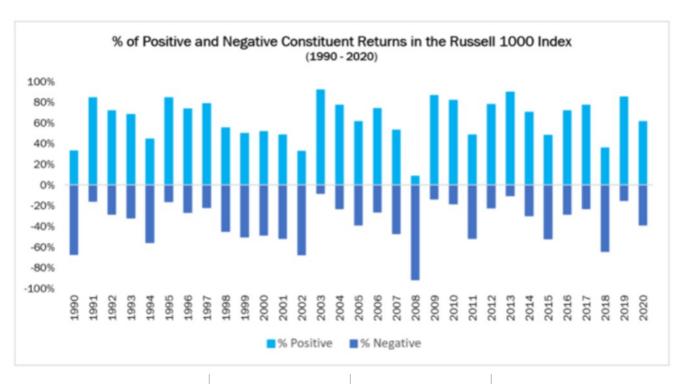
Freedom from Unwanted Constraints



Unlocking Tax-Management Potential



Smart Pairing of Gains & Losses



Realizing losses in tax lots above a certain threshold Using approved replacement securities to maintain investment strategy alignment

Monitoring wash sale rules and any client restrictions in place

Performing trade review and ongoing monitoring



Tax Alpha

The Tax Alpha Team



Providing You & Your Financial Advisor With a Comprehensive Solution

Symmetry

Program oversight & management

Education & consultation on options

Coordination of all parties

Integration w/other accounts

Reporting

Custodian (Interactive Brokers / Fidelity)

Safeguards client assets

Efficient accounts & transaction processing

Record keeping

Favorable margin rates

Quantinno

Manages/trades the portfolio

Implements tax transition strategies

The Strategy



30% Long



Your Portfolio (Stocks/Bonds/ ETFs)



30% Short

- We use borrowing power of your stocks, bonds, ETFs to build extension that is 30% of account value long & 30% of account value short
 - Same process as using margin to borrow cash from your account, using stocks or other assets as collateral
- 30% long & 30% short comprise 100s of individual stocks that are different from any stocks you currently hold
- As market fluctuates over time & these 100s of stocks rise/fall, our systematic process harvests tax benefits for you
- Because some long stocks decline when markets fall & some short stocks decline when markets rise, long/short approach may allow for more consistent tax benefits than typical tax loss harvesting

4 Tax Alpha Program Options





Core Equity + Tax Benefits

Portfolio of individual stocks managed to minimize risk w/ strong, consistent tax benefits.



Use current portfolio to generate ongoing tax benefits.



Transition current portfolio to new portfolio in tax-efficient manner.



Exchange

Concentrated Stock Diversification

Tax-efficiently diversify single holding into more diversified stock portfolio.

\$1 Million Minimum

This is solely for illustration purpose only and does not represent actual outcomes. Past performance is no guarantee of future results. Quantinno does not provide legal, tax, or accounting advice. Investors should consult their own tax or legal advisor prior to investment. Diversification does not eliminate the risk of loss.



Annual Tax Savings

Typically 2% - 4%



What's Next?

What's Next?



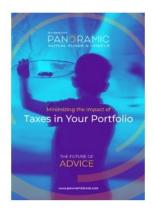
- Building on our Partnership with Quantinno and AQR
- Strategy to Offset Ordinary Income
- For Qualified Investors
- 2024 Launch

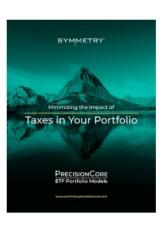


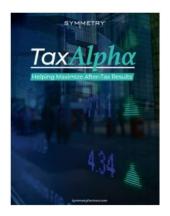
Resources

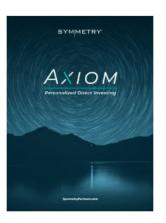


- Taxes in Your Practice Brochure
- PrecisionCore ETF Tax Brochure
- Symmetry Tax Alpha Brochure
- Axiom Brochure
- Tax Alpha Website: <u>www.symmetrytaxalpha.com</u>











Questions?

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Thank You





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Diversification seeks to reduce volatility by spreading your investment dollars into various asset classes to add balance to your portfolio. Using this methodology, however, does not guarantee a profit or protection from loss in a declining market. Rebalancing assets can have tax consequences. If you sell assets in a taxable account you may have to pay tax on any gain resulting from the sale. Please consult your tax advisor.

Symmetry Partners' investment approach seeks enhanced returns by overweighting assets that exhibit characteristics that tend to be in accordance with one or more "factors" identified in academic research as historically associated with higher returns. Please be advised that adding these factors may not ensure increased return over a market weighted investment and may lead to underperformance relative to the benchmark over the investor's time horizon. The factors Symmetry seeks to capture may change over time at its discretion. Currently, the major factors in equity markets used by Symmetry and some associated academic research are: the market risk premium (Sharpe, William F. "Capital Asset Prices: A Theory of Market Equilibrium under Conditions of Risk." The Journal of Finance, Vol. 19, No. 3 (Sept. 1964), 425-442.), value (Fama, Eugene and Ken French. "Common risk factors in the returns on stocks and bonds." Journal of Financial Economics, 33, (1993), 3-56.), small (Banz, Rolf W. "The Relationship Between Return and Market Value of Common Stocks." Journal of Financial Economics, 9 (1981), 3-18.), profitability (Novy-Marx, Robert. "The Other Side of Value: The Gross Profitability Premium." Journal of Financial Economics, 108(1), (2013), 1-28.), quality (Asness, Clifford S.; Andrea Frazzini; and Lasse H. Pedersen. "Quality Minus Junk." Working Paper.), momentum (Jegadeesh,Narasimhan and Sheridan Titman. "Returns to Buying Winners and Selling Losers: Implications for Stock Market Efficiency." The Journal of Finance, Vol. 48, No. 1, (March 1993), 65-91), and minimum volatility (Ang, Andrew, Robert J. Hodrick, Yuhang Xing and Xiaoyan Zhang. "The Cross-Section of Volatility and Expected Returns." The Journal of Finance, Vol. 61, No. 1 (Feb. 2006), pp. 259-299.) On the bond side, Symmetry primarily seeks to capture maturity and credit risk premiums (Ilmanen, Antti. Expected Returns: An Investor's Guide to Harvesting Market Rewards. WileyFinance, 2011, p157-158 and 183-185.).

Higher potential return generally involves greater risk, short term volatility is not uncommon when investing in various types of funds including but not limited to: sector, emerging markets, small and mid-cap funds. International investing involves special risks such as currency fluctuation, lower liquidity, political and economic uncertainties, and differences in accounting standards. Risks of foreign investing are generally intensified for investments in emerging markets. Risks for emerging markets include risks relating to the relatively smaller size and lesser liquidity of these markets, high inflation rates and adverse political developments. Risks for investing in international equity include foreign currency risk, as well as, fluctuation due to economic or political actions of foreign governments and/or less regulated or liquid markets. Risks for smaller companies include business risks, significant stock price fluctuation and illiquidity. Investing in real estate entails certain risks, including changes in: the economy, supply and demand, laws, tenant turnover, interest rates (including periods of high interest rates), availability of mortgage funds, operation expenses and cost of insurance. Some real estate investments offer limited liquidity options. Investing in higher-yielding, lower-rated bonds has a greater risk of price fluctuation and loss of principal income than U.S. government securities, such as U.S. Treasury bond and bills. Treasuries and government securities are guaranteed by the government for repayment of principal and interest if held to maturity. Investors should carefully assess the risks associated with an investment in the fund



Important Information from Symmetry Partners, LLC

Market Events Risk. Financial markets are subject to periods of high volatility, depressed valuations, decreased liquidity and heightened uncertainty, such as what was experienced during the financial crisis that occurred in and around 2008 and more recently in connection with the coronavirus disease 2019 (COVID-19) pandemic. Market conditions such as this are an inevitable part of investing in capital markets and may continue, recur, worsen or spread. Markets may be volatile and values of individual securities and other investments may decline significantly in response to adverse issuer, political, regulatory, market, economic, public health, or other developments that may cause broad changes in market value, public perceptions concerning these developments, and adverse investor sentiment or publicity. Changes in the financial condition of a single issuer may impact a market as a whole. Changes in value may be temporary or may last for extended periods. Geopolitical risks, including terrorism, tensions or open conflict between nations, or political or economic dysfunction within some nations that are major players on the world stage or major producers of oil, may lead to overall instability in world economies and markets generally and have led, and may in the future lead, to increased market volatility and may have adverse long-term effects.

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Tax Cost Ratio (Slide 16) Disclosure

Peer Group of each model is an allocation weighted average of the Tax Cost Ratios of the peer group for each individual ETF included in PrecisionCore.

Peer Group: Morningstar Category = US ETF Large Growth Large-growth portfolios invest primarily in big U.S. companies that are projected to grow faster than other large-cap stocks. Stocks in the top 70% of the capitalization of the U.S. equity market are defined as large-cap. Growth is defined based on fast growth (high growth rates for earnings, sales, book value, and cash flow) and high valuations (high price ratios and low dividend yields). Most of these portfolios focus on companies in rapidly expanding industries.

Peer Group: Morningstar Category = US ETF Large Blend Large-blend portfolios are fairly representative of the overall U.S. stock market in size, growth rates, and price. Stocks in the top 70% of the cap- italization of the U.S. equity market are defined as large-cap. The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios tend to invest across the spectrum of U.S. industries, and owing to their broad exposure, the portfolios' returns are often similar to those of the S&P 500 Index.

Peer Group: Morningstar Category = US ETF Large Value Large-value portfolios invest primarily in big U.S. companies that are less expensive or growing more slowly than other large-cap stocks. Stocks in the top 70% of the capitalization of the U.S. equity market are defined as large-cap. Value is defined based on low valuations (low price ratios and high dividend yields) and slow growth (low growth rates for earnings, sales, book value, and cash flow).

Peer Group: Morningstar Category = US ETF Small Value Small-value portfolios invest in small U.S. companies with valuations and growth rates below other small-cap peers. Stocks in the bottom 10% of the capitalization of the U.S. equity market are defined as small-cap. Value is defined based on low valuations (low price ratios and high dividend yields) and slow growth rates for earnings, sales, book value, and cash flow).

Peer Group: Morningstar Category= US ETF Foreign Large Blend Foreign large-blend portfolios invest in a variety of big international stocks. Most of these portfolios divide their assets among a dozen or more developed markets, including Britain, France, Germany, and Japan. These portfolios primarily invest in stocks that have market caps in the top 70% of each economically integrated market (e.g., Europe or Asia ex-Japan). The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios typically will have less than 20% of assets invested in U.S. stocks.

Peer Group: Morningstar Category = US ETF Foreign Large Value Foreign large-value portfolios in- vest mainly in big international stocks that are less expensive or growing more slowly than other large- cap stocks. Most of these portfolios divide their assets among a dozen or more developed markets, including Britain, France, Germany, and Japan. These portfolios primarily invest in stocks that have market caps in the top 70% of each economically integrated market (e.g., Europe or Asia ex-Japan). Value is defined based on low valuations (low price ratios and high dividend yields) and slow growth (low growth rates for earnings, sales, book value, and cash flow). These portfolios typically will have less than 20% of assets invested in U.S. stocks.

Peer Group: Morningstar Category= US ETF Foreign Small/Mid Blend Foreign small-/mid-blend portfolios invest in a variety of international stocks that are smaller. These portfolios primarily invest in stocks that fall in the bottom 30% of each economically integrated market (e.g., Europe or Asia ex-Japan). The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios typically will have less than 20% of assets invested in U.S. stocks

Peer Group: Morningstar Category US ETF Diversified Emerging Mkts Diversified emerging markets portfolios tend to divide their assets among 20 or more nations, although they tend to focus on the emerging markets of Asia and Latin America rather than on those of Africa, Europe, or the Middle East. These portfolios invest predominantly in emerging market equities, but some funds also invest in both equities and fixed-income investments from emerging markets.

Peer Group: Morningstar Category = US ETF Short Government Short government portfolios have at least 90% of their bond holdings in bonds backed by the U.S. government or by government-linked agencies. This backing minimizes the credit risk of these portfolios, as the U.S. government is unlikely to default on its debt. These portfolios have durations typically between 1.0 and 3.5 years, so they have relatively less sensitivity to interest rates and, thus, low risk potential.

Morningstar calculates monthly breakpoints using the effective duration of the Morningstar Core Bond Index in determining duration assignment. Short is defined as 25% to 75% of the three-year average effective duration of 1.0 to 3.5 years. These portfolios are attractive to fairly conservative investors because they are less sensitive to interest rates than portfolios with longer durations. Morningstar calculates monthly break- points using the effective duration of the Morningstar Core Bond Index in determining duration assign- ment. Short-term is defined as 25% to 75% of the three-year average effective duration of the MCBI.

Peer Group: Morningstar Category = US ETF Intermediate Core Bond Intermediate-term core bond portfolios invest primarily in investment-grade U.S. fixed-income issues including government, corpo- rate, and securitized debt, and hold less than 5% in below-investment-grade exposures. Their durations (a measure of interest-rate sensitivity) typically range between 75% and 125% of the three-year aver- age of the effective duration of the Morningstar Core Bond Index.

Peer Group: Morningstar Category = US ETF Muni National Short Muni national short portfolios invest in bonds issued by state and local governments to fund public projects. The income from these bonds is generally free from federal taxes and/or from state taxes in the issuing state. To lower risk, some of these portfolios spread their assets across many states and sectors. Other portfolios buy bonds from only one state to get the state-tax benefit. These portfolios have durations of less than 4.5 years (or, if duration is unavailable, average maturities of less than 5 years).





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Peer Group: Morningstar Category = US ETF Muni National Interm Muni national intermediate portfolios invest in bonds issued by various state and local governments to fund public projects. The income from these bonds is generally free from federal taxes. To lower risk, these portfolios spread their assets across many states and sectors. These portfolios have duration is unavailable, average maturities of 5 to 12 years).

Peer Group: Morningstar Category= US ETF High Yield Bond High-yield bond portfolios concentrate on lower-quality bonds, which are riskier than those of higher-quality companies. These portfolios gen- erally offer higher yields than other types of portfolios, but they are also more vulnerable to economic and credit risk. These portfolios primarily invest in U.S. high-income debt securities where at least 65% or more of bond assets are not rated or are rated by a major agency such as Standard & Poor's or Moody's at the level of BB (considered speculative for taxable bonds) and below.

Peer Group: Morningstar Category = US ETF World Bond-USD Hedged World-bond portfolios invest 40% or more of their assets in foreign bonds. Some world-bond portfolios follow a conservative ap- proach, favoring high-quality bonds from developed markets. Others are more adventurous and own some lower-quality bonds from developed or emerging markets. Some portfolios invest exclusively outside the United States, while others regularly invest in both U.S. and non-U.S. bonds.

Symmetry PrecisionCore 60/40 Tax-Managed Portfolios The 60/40 portfolio is engineered to provide moderate exposure to the global equity market with a slightly elevated expected return due to increased factor exposure. Typical investors in this portfolio are seeking moderate principal growth, have a mini- mum investment time horizon of six years, and are willing to accept moderate price volatility.