## SYMMETRY ADVISORFEST 2024

# The Role of Fixed Income SMAs/Ladders in HNW Portfolios An Introduction to Wasmer Schroeder

**Presented by:** 

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We get to know our clients' businesses or objectives, understand their goals, and find strategies to help meet their needs.



We are known for our robust service and adding value with our flexible, collaborative, and high-touch support.

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We provide options based on the client's risk, income, and liquidity goals.



## Bond Ladder Strategies Overview

Each strategy contains a laddered portfolio that targets specific maturity years across predefined ranges of the yield curve. As bonds mature or roll out of the predefined target ranges, the proceeds are reinvested back into the longer end of the ladder range.

#### Tax Exempt Bond Ladders

#### Taxable Bond Ladders

1-5 Yr Municipal Bond Ladder1-12 Yr Municipal Bond Ladder3-12 Yr Municipal Bond Ladder

5-15 Yr Municipal Bond Ladder

ond Ladder 1-10 Yr Taxable Bond Ladder

- 3-7 Yr Taxable Bond Ladder
  - 5-10 Yr Taxable Bond Ladder

1-5 Yr Taxable Bond Ladder

## Tax Exempt Bond Ladder Strategies

Laddered Strategy Characteristics

As of 06/28/2024

	1-5 Yr Muni Bond Ladder	1-12 Yr Muni Bond Ladder	3-12 Yr Muni Bond Ladder	5-15 Yr Muni Bond Ladder
Yield to Worst	3.18%	3.19%	3.15%	3.21%
Yield to Maturity	3.18%	3.22%	3.19%	3.35%
Duration to Worst	2.84	5.40	5.91	6.93
Average Credit Quality	AA-	AA	AA	AA
Current Yield	4.75%	4.52%	4.49%	4.42%
Average Maturity (Years)	3.14	6.76	7.47	10.03

#### Past performance is no guarantee of future results.

#### Characteristic values such as yield would be lower if portfolio-level fees and expenses were taken into account.

Portfolio Summary statistics are as of the date referenced above and subject to change. Statistics shown are based on a representative client portfolio. The actual portfolio holdings and investment rates will differ from what is shown in the proposal and are subject to prevailing supply, availability, and other market conditions. All of the portfolio data shown represent a national focus unless otherwise noted. Additional information on the strategies is available upon request.

Please note the characteristics exclude cash.

Yield to Worst reflects the attainable yield of the portfolio while accounting for the amortization (premium) and the accretion (discount) of the portfolio. Yield to Worst utilizes the lowest yield, which is yield to call on a premium issue and yield to maturity on a discount issue.

Yield to Maturity is the rate of return anticipated if held until the maturity date.

**Duration to Worst (DTW)** is the duration of the issue when calculating the Yield to Worst. The duration of a premium issue would be to the call date and the duration of a discount would be to the maturity date. Duration is a calculation that represents the price sensitivity of a bond to a change in interest rates.

Average Credit Quality for each security is calculated by taking the middle rating of the three (S&P, Moody's, Fitch) credit ratings (ranked lowest to highest) or the lower rating if only two ratings are available. The average portfolio credit quality is the market weighted average of the portfolio.

**Current Yield** is the cash flow generated from the market value invested. The yield calculation does not take into account the amortization or the accretion within the portfolio. Thus, in a portfolio with a premium market value an investor who withdraws the entire amount of income would result in a reduction in the portfolio's principal.

Average Maturity is the marketed weighted average of the maturities within the portfolio.

(1) all underlying criteria and material assumptions made in calculating the model performance; (2) all material risks and limitations of the model performance (for example, results may not reflect the impact of economic and market factors, whether conditions or objectives changed materially during the time period portrayed in the advertisement, whether actual investment results differed materially from the model if adviser actually managing investments during the relevant time period); and (3) The model performance does not represent actual performance, was not achieved by any investor, and actual results may vary substantially.

# **Tax Exempt Strategies Overview**

MATURITY

## STTE

Short duration, high credit quality strategy that seeks to generate taxexempt income with a focus on capital preservation and liquidity.

Intermediate duration strategy that seeks to generate tax-exempt income with a focus on high credit quality.

### PIFI

Intermediate duration strategy that seeks to generate tax-exempt income with a focus on identifying issues with proceeds that exhibit a positive impact on society and the environment.

#### ISTEFI

ITTE

Intermediate duration strategy that seeks to generate tax-exempt income from opportunistic, investment grade credit selection.

## LTTE

Long duration strategy that seeks to generate tax-exempt income with a focus on higher credit quality. Call protection is significant as this strategy focuses on locking in long-term taxexempt yields.

Long duration strategy that seeks to generate

investment grade credit selection using the full

tax-exempt income from opportunistic,

spectrum of the municipal yield curve.

HIGH QUALITY

CREDIT

## STEC

CREDIT QUALITY

Short duration strategy that seeks to generate tax-exempt income through opportunistic credit selection. Maintains significant exposure to investment grade issuers, but has the ability to maintain exposure to the entire credit spectrum, including below investment grade and nonrated issuers.

### ITEC

Intermediate duration strategy that seeks to generate tax-exempt income through opportunistic credit selection. Maintains significant exposure to investment grade issuers, but has the ability to maintain exposure to the entire credit spectrum, including below investment grade and non-rated issuers.

## LTEC

STEFI

Long duration strategy that seeks to generate tax-exempt income through opportunistic credit selection. Maintains significant exposure to investment grade issuers, but has the ability to maintain exposure to the entire credit spectrum, including below investment grade and non-rated issuers.

SHORT

INTERMEDIATE

LONG

# **Tax Exempt Strategies**

As of 03/31/2024

#### Composite Characteristics

Investment Grade Strategies						Credit Strategies			
	Short	Intermediate	Positive Impact	Long	g Intermediate	Strategic	Short	Intermediate	Long
	Tax Exempt	Tax Exempt	Tax Exempt	Tax Exempt	t Strategic	Tax Exempt	Tax Exempt	Tax Exempt	Tax Exempt
	Composite	Composite	Composite	Composite	e Tax Exempt Composite	Composite	Credit Composite	Credit Composite	Credit Composite
	STTE	ITTE	PIFI	LTTE	ISTEFI	STEFI	STEC	ITEC	LTEC
Yield to Worst	3.16%	2.84%	2.84%	3.69%	3.19%	3.52%	3.47%	3.47%	3.77%
Yield to Maturity	3.17%	3.09%	3.08%	4.25%	3.43%	3.86%	3.50%	3.72%	4.03%
Duration to Worst Range <sup>1</sup>	<3	3-6	3-6	>6	3-6	>6	1-4	3-6	>6
Duration to Worst	1.53	4.39	4.41	7.15	4.20	6.12	2.09	4.11	6.18
Average Credit Quality	AA	AA	AA+	AA	A+	A+	A-	A-	A-
Current Yield	4.71%	4.45%	4.43%	4.45%	4.45%	4.43%	4.57%	4.47%	4.40%
Average Maturity (Years)	1.67	6.29	6.28	22.67	6.65	13.83	2.35	6.85	13.99

**Yield to Worst** reflects the attainable yield of the portfolio while accounting for the amortization (premium) and the accretion (discount) of the portfolio. Yield to Worst utilizes the lowest yield, which is yield to call on a premium issue and yield to maturity on a discount issue.

Yield to Maturity is the rate of return anticipated if held until the maturity date.

**Duration to Worst (DTW)** is the duration of the issue when calculating the Yield to Worst. The duration of a premium issue would be to the call date and the duration of a discount would be to the maturity date. Duration is a calculation that represents the price sensitivity of a bond to a change in interest rates.

Average Credit Quality for each security is calculated by taking the middle rating of the three (S&P, Moody's, Fitch) credit ratings (ranked lowest to highest) or the lower rating if only two ratings are available. The average portfolio credit quality is the market weighted average of the portfolio.

**Current Yield** is the cash flow generated from the market value invested. The yield calculation does not take into account the amortization or the accretion within the portfolio. Thus, in a portfolio with a premium market value an investor who withdraws the entire amount of income would result in a reduction in the portfolio's principal.

Average Maturity is the marketed weighted average of the maturities within the portfolio.

WASMER SCHROEDER STRATEGIES

#### Past performance is no guarantee of future results.

#### Composite characteristic values such as yield would be lower if portfolio-level fees and expenses were taken into account.

A composite is an aggregation of one or more portfolios that are managed according to similar investment mandate, objective, or strategy. Composite statistics are as of the date referenced above and are subject to change. Statistics represented are based on the composite members as of the previous month end, with the exception of accounts that have either changed their investment mandate or closed intra-month. The actual portfolio holdings and investment rates will differ from what is represented in this proposal and are subject to prevailing supply, availability, and other market conditions. All of the samples shown on the following pages represent a national focus. Additional information on the composites for the strategies represented, including performance data, is available upon request.

Please note the characteristics shown above exclude cash.

<sup>1</sup> Represents the strategy's current duration to worst target.



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Bond ladder strategies, depending on the types and amount of securities within, may not ensure adequate diversification of your investment portfolio. This potential lack of diversification may result in heightened volatility of the value of your portfolio. As compared to other fixed income products and strategies, engaging in a bond ladder strategy may potentially result in future reinvestment at lower interest rates and may necessitate higher minimum investments to maintain cost-effectiveness.

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Diversification seeks to reduce volatility by spreading your investment dollars into various asset classes to add balance to your portfolio. Using this methodology, however, does not guarantee a profit or protection from loss in a declining market. Rebalancing assets can have tax consequences. If you sell assets in a taxable account you may have to pay tax on any gain resulting from the sale. Please consult your tax advisor.

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